May 2020

Dear Friends,

As our 2019 Annual Report goes to press, we find ourselves in the midst of the COVID-19 pandemic. Navigating the challenges of this uncertain time, I am inspired by the devotion of our amazing staff, grateful to our many volunteers and donors, and hopeful for our clients, as we continue to provide critical services that are needed now more than ever before.

With heartfelt thanks,

Sally Graham
Executive Director

GOOCHLAND CARES
Free Clinic and Family Services

The 2019 Gratitude Report

GoochlandCares Annual Statement of Support

Our Mission

To provide basic human services and health care to our Goochland neighbors in need.

Dear Friends,

In 2019, you were here for GoochlandCares. Your caring and compassion made an amazing impact in the lives of your neighbors. We are excited to bring you highlights from the year in our Annual Gratitude Report.

You were here as we celebrated the one-year anniversary of operating programs out of our new facility. Clients continue to appreciate the one-stop-shop model of housing all services under one roof. Staff and volunteers now engage with clients in an environment of safety, privacy, and dignity.

You were here for expansion of Medicaid in Virginia. Some GoochlandCares clients were now eligible to receive health care services through Medicaid. This change created new capacity in the Free Clinic. The Board approved opening Medical Care to neighbors in Louisa, Fluvanna, Cumberland, and Goochland who do not have health insurance and earn less than 300% of the Federal Poverty Level (for instance $3,190 monthly for an individual). You helped reach out to individuals and families who may qualify.

In 2019, your support kept our programs focused on delivering quality, client-centered services:

- Every week, the **Food Pantry** served over 300 households,
- Every month, the **Free Clinic** helped over 50 neighbors with health care and free or low-cost prescriptions, and
- Throughout the year, over 2500 nights of **Emergency Housing** kept over 30 adults and children safe from homelessness or abuse.

In 2019, your support took many forms. Whether you donated money, food, clothes, medical supplies, attended an event, volunteered, shared our mission with a friend, or referred someone in need of help, we are truly grateful.

We share your vision of a community where everyone's basic human needs are met including quality health care, secure housing, nutritious food, adequate clothing, and freedom from violence.

We are proud to join you in serving our Goochland neighbors.

Sincerely,

Paul W. Springman
2020 President, Board of Directors

Sally K. Graham
Executive Director

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Our Vision

GoochlandCares envisions a community where everyone's basic human needs are met including quality health care, secure housing, nutritious food, adequate clothing, and freedom from violence.

GOOCHLAND CARES
Free Clinic and Family Services

and I Care!

YOU were here.

Since 1952, you have been a safety net for those in crisis with nowhere else to go. Staff and volunteers use a trauma-informed approach to deliver care with compassion and dignity.

Your support of GoochlandCares' twelve programs allows each client's unique circumstances to be addressed.

In 2019, you cared for

2,100 Goochland neighbors with health, hunger, housing safety, and other basic needs.

Food | Medical Care | Dental Care | Medical Transportation | Mental Health Care
Clothes | Financial Assistance | Case Management | Critical Home Repair
Emergency Housing | GED/ESL Education | Sexual and Domestic Violence Services

Our Promise

GoochlandCares delivers quality, client-centered services with compassion and dignity.

YOU were here.

As Virginia rolled out expanded Medicaid eligibility criteria, some GoochlandCares clients were now able to receive their health care through Medicaid. We will dearly miss them in the Clinic, but most will still come to GoochlandCares for other services such as Food Pantry, Clothes Closet, and Financial Assistance. With new capacity in the Clinic, GoochlandCares Board of Directors approved opening Medical Care to neighbors in Louisa, Fluvanna, or Cumberland counties, in addition to Goochland. Total annual household income must be below 300% of the Federal Poverty Level (FPL) (for instance $3,190 monthly for an individual*).

Your support helps the working poor, without health insurance, receive the health care they deserve and desperately need.

In 2019, you helped expand

access to Medical Care for neighbors in our surrounding counties without free clinics.

Medical Care only services include: Wellness visits | Chronic disease management
Cancer screenings | Dental hygiene, restorations, extractions, and dentures
Acute illness treatment | Free and low-cost prescriptions

*Figure is for calendar year 2020.

"I had six teeth with bad decay. The dentist worked through her break and in between other patients to give me my smile back. When she was done, I started crying from happiness."

YOU were here.

At the Free Clinic, staff and volunteers work together to diagnose, prevent, and treat health problems. Doctors, dentists, nurses, dental hygienists, specialists, counselors, and administrative assistants get to know each client's personal story.

Your support delivers delivers quality, client-centered care in an environment of safety and privacy.

In 2019, you delivered

2,031 Medical, and Mental Health Care visits,
1683 Dental Care visits,
951 Trips for medical appointments totaling 38,925 miles, and
4974 Prescriptions valued at $1.6 million.

Wellness visits | Chronic disease management | Cancer screenings
Dental hygiene, restorations, extractions, and dentures | Counseling
Acute illness treatment | Free and low-cost prescriptions
Rides to and from appointments

“I feel truly blessed to have your help to put food on my table. Thanks to you, my kids don’t have to wonder when they get to eat next.”

YOU were here.

The Food Pantry shelves are stocked with your donations of non-perishable food, personal hygiene products, milk, meat, eggs, fresh fruits, and vegetables. Individuals and groups collect, sort, and shelve items and assist clients with shopping for needed supplies.

Your support and in-kind donations help combat chronic hunger.

In 2019, you provided

693,948 meals nourishing 823 families.

Schools | Scouts | Grocery stores | Businesses | Churches | Civic groups
Neighborhoods | Community and Corporate partners | Individuals | Volunteers

“My favorite part of coming to the Clothes Closet is searching for bargains with my daughter. We set ourselves a budget and challenge each other to stick to it.”

YOU were here.

The Clothes Closet relies on your donations of clothing and household goods.

You provide clients with clothing needed for school and work and small appliances and supplies needed for home. Your support also helps stock our Emergency Housing facility and resettles individuals and families moving on from our care.

In 2019, you clothed
786 neighbors including 223 children.

The Clothes Closet is open to the public for shopping.
Super selection. Unbeatable bargains.

School clothes | Work duds | Business attire | Special occasion outfits | Accessories
Bed linens | Towels | Small appliances | Kitchen gear | Dishes and utensils
Winter coats | Hats, gloves, and scarves | Shoes | Underwear and socks

"I received a sweepstakes check in the mail. The Financial Assistance counselor recognized it as a scam and told me not to deposit it. She saved me from being a victim of identity theft."

FINANCIAL ASSISTANCE
CRITICAL HOME REPAIR
EMERGENCY HOUSING

YOU were here.

Low-income individuals and families simply don't have resources to fall back on when an emergency occurs or an accident happens.

Your support keeps your neighbors safe in their homes, prevents homelessness, and helps clients transition after a crisis.

In 2019, you helped

186 neighbors, including 50 children, stay in their homes through Financial Assistance;

you helped restore 55 homes to safety through 73 Critical Home Repair projects;

you helped 31 individuals, including 11 children, stay safe and warm through 2,666 nights of shelter in Emergency Housing.

Leaking roof | Rotted floorboards | Rusted water heater
Delinquent utility bill | Overdue rent or mortgage payment
Eviction notice | Natural disaster

"I called the hotline after I was sexually assaulted by my supervisor. The staff at GoochlandCares arranged for counseling and even transportation to my appointments."

SEXUAL AND DOMESTIC VIOLENCE SERVICES

YOU were here.

Sexual and Domestic Violence Services are FREE and available to ANYONE. There are no income or residency requirements.

Your support protects those who experience violence, fear, and uncertainty in their lives.

In 2019, you managed

40 hotline calls and assisted 81 neighbors who needed services and support.

If you, or someone you know, needs assistance, call:

24-Hour Hotline

804-980-6267

(If you are in immediate danger, call 911.)

24-Hour Hotline | Safety Planning | Court Advocacy | Information/Referral
Case Management | Counseling | Emergency Shelter | Housing Resources

“High school had a lot of distractions. This is my second chance to really learn the things I missed before.”

YOU were here.

For some, the first step toward a brighter future means earning a GED certificate or gaining language skills. There is NO income or residency requirement for GED or ESL classes held at GoochlandCares. Classes and sessions are FREE.

Your support creates a better tomorrow for those eager to learn.

In 2019, you brought hope to
17 GED students with 4 graduates plus 23 ESL participants.

GED | Partnership with Capital Region Adult Education | Open enrollment
Start anytime | Progress at your own pace | Finish when you are ready
Advance to higher learning institution | Expanded job and growth opportunities
Increased pay and benefits

ESL | Friendly conversation | Informal | All language levels welcome

A Service Enterprise

"leverages volunteers and their skills across all levels of the organization to successfully deliver on its social mission."

YOU were here.

Volunteers are absolutely critical to GoochlandCares' ability to deliver services to neighbors in need. You donate your time and skills every day of the week, and work in every one of our 12 programs. GoochlandCares is extremely proud to be recognized as a Service Enterprise organization for demonstrating excellence in volunteer management.

Your support makes fulfilling our mission possible.

In 2019,

554 individual volunteers
plus 67 volunteer teams
donated 26,033 hours
valued at $814,157.

Collecting food and clothing | Sorting and stocking donations | Answering phones
Welcoming clients and visitors | Preparing taxes | Planning events | Interviewing clients
Scheduling appointments | Performing dental cleanings | Fixing steps
Making plumbing repairs | Picking up recycling | And so much more!

YOU were here.

"GoochlandCares empowers the community to support neighbors in need."

YOU were here.

BREWS FOR BIRDS
GOOCHLAND CARES
Benefiting GoochlandCares Food Pantry

"Brews for Birds is popular with the young crowd and our more "experienced" friends. Your support helps meet the increased need in the Food Pantry during the holidays."

YOU were here.

BUILDING BRIDGES OF HOPE

"Building Bridges of Hope brings the community together to celebrate the mission and message of GoochlandCares. Your support brings help and hope to our most vulnerable neighbors."

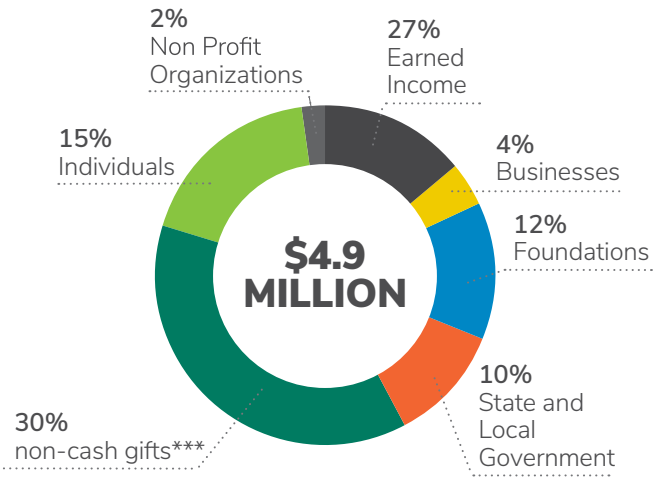
YOU were here.

Richmond Country Club
presents
Jingle Bell Bazaar

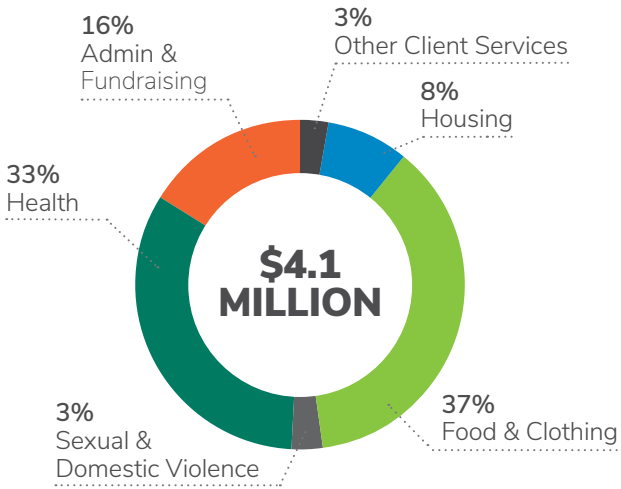
"Presented by Richmond Country Club, Jingle Bell Bazaar rings in the season in style. The perfect place to purchase a gift for your fussiest friend or family member."

2019 FINANCIALS

Where our Funds Come From**



How We Spend Them



Statement of Activities

Cash Support and Revenue	$3,426,607	Net Assets Beginning of Year:	$10,506,549
Non-Cash Gifts***	$1,503,627	Net Assets End of Year:	$11,369,132
Total Support and Revenue	$4,930,234		
Total Expenses:	$4,067,651		

**Sources of cash revenue and support, and non-cash gifts.
***Non-cash gifts include professional medical and dental time, medical services, and donated materials.

YOU were here.

In 2019,
your support of the Annual Fund made a difference in the lives of 2,100 Goochland neighbors.

$10,000 +

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$5,000 — $9,999

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Charitable Fund

"I suffered abuse for a long time before I finally got the courage to call the hotline. GoochlandCares supported me when I decided to leave a violent relationship. I stayed in Emergency Housing. I worked with a financial counselor on budgeting and improving my credit score to help me qualify for rentals. My case manager connected me with Rapid Rehousing funds. That provided the deposit and first month's rent on a clean, safe space. I'm on my own for the first time in a long time. But I'm not scared anymore." --Trisha

$500 — $999

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$100 — $499

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"One night a piece of my bathroom ceiling fell into the tub. It was so loud it woke me up. My husband used to take care of things around the house but he died last year. I was so upset and felt so helpless. I almost started crying when I called GoochlandCares to explain my problem. But they were so nice and knew exactly what to do. Turns out my roof is leaking. So they are sending someone to fix it. And then they'll repair the ceiling." --Millie

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"A while back I was really struggling. I registered as a client at GoochlandCares. I used the Medical and Dental Clinic and the Food Pantry for a couple of years. That support got me through a difficult time. I'm able to support myself now. But I still like to come to the Clothes Closet to see what's new and say hi to the staff and volunteers. Last time I came in the receptionist stopped me to check me in. I was so happy and proud to tell her, "I've graduated from you all. I'm just a regular shopper now." --Lorraine

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GoochlandCares strives for accuracy. We apologize for any errors. If your name has been omitted or listed incorrectly, please contact Adair Frayser Roper, 804-556-0301, or aroper@GoochlandCares.org.

"I work during the day so I come to GoochlandCares on Tuesday nights when they are open late. I pick up food at the Food Pantry. Recently, I've been stopping by the Clothes Closet to get some interview outfits. I'm using my credits and some money I've saved. The staff here help me pick out pieces that go together. They are my cheerleaders. GoochlandCares is more than food and clothes. I know they are rooting for me." --Rose

PLANNED GIVING

A gift to celebrate.

Carmen Giedt

Many admired Carmen Giedt's positivity and devotion to her community. At GoochlandCares we are honored to be part of Carmen's legacy. Her planned gift helps to secure GoochlandCares' ability to deliver a lifeline of services to our most vulnerable neighbors.

During an inspired career in Social Work and Education in her home state of California, Carmen always had a profound impact on young people. After retiring to Manakin-Sabot, Carmen, and her husband David, brought with them a special enthusiasm for community engagement. Carmen's bequest to GoochlandCares is lasting reflection of the positive change she created around her – with boundless energy and fullness of life.

We are honored to remember Carmen's legacy and the wonderful positive impact she made through a bequest to GoochlandCares and her membership in the Mary Ross Reed Society.

MARY ROSS REED SOCIETY
SINCE 1952

"She was reliably honest and supportive, and she gave endlessly to her students, neighbors, grandchildren, nieces and nephews. Young and old, many appreciated Carmen for her special willingness to be invested and involved."

—the Giedt family

MARY ROSS REED SOCIETY

A legacy of caring.

Planned Giving provides an opportunity for you to create a legacy in support of GoochlandCares. By including GoochlandCares in your estate plans, you help ensure delivery of life-saving services to neighbors in need. The Mary Ross Reed Society recognizes individuals who have made provisions in their estate plans for GoochlandCares.

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In 2019,
you shared your time, your talents, your energy, and your enthusiasm.

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Goochland Assessor's Office Volunteers
Goochland County Maintenance Volunteers
Goochland High School Volunteers
Goochland Middle School Volunteers
Goochland Powhatan CSB Volunteers
Goochland Republican Women's Club Volunteers
James Goodpasture
Alan Gordon
Grace Chinese Baptist Church Volunteers
Alexander Graham
Sam Graham
Bryan Graham, NP
Bryanjakob Grant
Allison Gregory
Carol Gridley
Georgetta Griffin
Bob Griffin
Mary Griffith
Sally Gunn
Aggie Hahn
Kim Hahn
Katlyne Haigler
Heidi Hall
Fay Hall
Kay Hall, RN
Ric Halstead
Melissa Haney Dannemiller
Donald Hanna
Tracey Harbaugh
David Harbaugh
Joyce Harden
Julia Harper

Corey Harris
Bert Hayes
James Hayes
Karen Hayes
Carl Hayslett
Hebron Church Volunteers
Mildred Heltzer
Katherine Henderson
Gary Hendren
Cynthia Hendren
Barbara Hill
Michael Hill
Spencer Hill
Chris Hilliar
Mara Hilliar
Nancy Hinson, RN
Calvin Hopkins
Kimberly Hopkins, RN
Karen Horn
Pamela Horton
Bonnie Houck
Hourigan Volunteers
Kathryn Hoy
Jill Hunter
Sheila Hyer
Edgar Hyer
Inasmuch Volunteers
Betsy Jackson
Dolly Jackson, RN
Kimberly Jefferson
Erin Jenkins
Kim Jennings
Urish Jeros
Eloise Johnson
Thomas Johnson
Bruce Johnson
Crystal Johnson
Kaci Johnson
Ryan Johnson
Jashee Jones
Travelle Jones
Caroline Jones
Nicole Jordan
Corinne Joss
Kevin Joynes
Michael Joynes, MD
Sheelah Katz, RN
Carl Keesler
Evelyn Keibler
Linda Keister
Kristin Kelley, PT
Mary-Ellen Kendall
Murad Kerneklian, DDS
Birgit Kettenmann-Kobal
Kevin Keys
Sam Keys
Lawrence Kidd
Susan Kidd
Mary Kiedrow
Ron Kiedrow
Todd Kilduff
Kitty Kimmel
Jay King
Sarah Kinney
Anne Kisor
Leopold Kobal
Max Kobal
Kela Koch
Maureen Kopf, RN
Kathryn Kostek
Lakeside United Methodist Youth Group
Norm Laskin
Lynne Laskin
Shannon LaSpina, PT
Laura Lawrence
Donna Leabough
Ella Lee
Grant Lee
Edward Lehre, PT
Kevin Leonard
Mariah Leonard
Mark Lewis
Peggy Lewis
Xiaoming Li
Alexander Lilly
Sarah Lilly
Alex Lim
Audrey Lim
Nathan Lim
Lucille Lindamood
Lee Lindsey
Ayumi Linnabary
Daniel Linnabary
Keith Little, DDS
Dorothy Lloyd
Jack Locher
Dimitrius Logan
Erin Long
Thomas Long
Dorothy Lu
Diane Luczkovich
Brendon Luna

Todd Lunderman
Debra MacKay, RN
Patricia Maddox, RN
Melissa Malandrinos
Paul Manno
Judi Marchetti
Michael Marotta, DDS
Pam Marow
Alton Martin
Patsy Martin
Ana Martinez
William Massey
Abby Matulewicz, PharmD
Gracie Maurer
Vaughn Maurer
Connie Mayhew
Richard Mayhew
Chris McCormack
Nina McDonough
Brian McGee
Tracy McGuire
Loretta Mckean
Marilyn McNamara
Brittany Mcphee
Harriet Meader
Michael Meagher
Suzanne Mehfoud
Ronald Meredith
John Meyers, MD
Nancy Michael
Karen Mick
Gloria Miles
Paul Miller
Mary Millhiser
Cathy Minnick
Mizpah Church Volunteers
Nathan Mondragon
Brian Moneymaker
Michelle Monger
Brenda Morgan
Joseph Morgan
Bobby Mormon
Anne-Taylor Morris
Marjorie Morrissette
Deane Mountcastle
Frank Mountcastle
Taylor Moyer
Edmund Mullins, DDS
Walter Murphy, DDS
Torrie Musta
Claire Myers, DDS
Karen Nemetz
Khanh Nguyen
Carolyn Nicholas
Clinton Nicholas
Samantha Nickell
Janice Noble
Nancy Nock
Clint Norris, DDS
Sherry Norris, RN
Rebecca Norton
Joseph Nuara, MD
Linda Nuckols
Margaret Nuckols
Oakland Baptist Church Volunteers
Diane O'Connell
Jock O'Connell
Martha O'Donnell
James Oliver, DDS
Mirriam Oman
Albert Orgain
Theresa Osborne
Jordan Ottaviano
Owens & Minor Volunteers
Kayla Pace
LaQuinta Pace
Rush Pace
Ronald Packard
Bailey Parker
Bridget Parker
Shirley Parker
Lynne Parks
Scott Parks
Susan Parrish
Dallas Parrish
Heath Parrish
Nancy Parrish
Mary Pasco
D. Catherine Pate, MD
Darryl Pearlman, DDS
Performance Food Group Volunteers
Allyson Peterson, RDH
Perkins Church Volunteers
Whitney Pinna
Donna Pinnell, NP
Wendy Popp
Earl Potts
Meta Potts
Christina Prianti Gumbs

"I came to the Dental Clinic for a broken tooth. The hygienist noticed I was on crutches because of a sprained ankle. I was having a really hard time getting around. The crutches were too small and one was missing a pad. And my asthma was acting up that week. She told me she thought she could help. She got one of the nurses to bring me a new pair of crutches, a wheelchair, and a shower chair. Oh, and I got my tooth fixed. When I left, I told them, "Y'all really DO care!" --Ernie

Cameron Price
Prodigy Volunteers
Clay Pruitt
Ethan Pruitt
Laura Pruitt
Zach Pruitt
Brice Pulley
Lisa Pumphrey
Laura Purcell
Elizabeth Quate
Celia Rafalko
Pamela Raum
Anthony Reale
Sue Reed
Sandi Reese
Sharon Reese
Gail Reeves
Billie Reid
Tom Reid
Jessica Reid-Burrell
John Reynolds, DDS
Karen Richardson
Scott Richeson
Al Rider
Liz Rider
Dwight Rigsby
Eleanor Rigsby
Pat Rollison
Sitlany Romero
Preston Roper
Grace Roseberry
Benjamin Rosenhoover
Michael Rossetti, DDS
Grace Ruff
Myron Russell
Diann Russell
Michel Sabourin
Andrew Sabourin
Sonya Salas
Hagir Saleh
Hannah Salmon
Matthew Salomonsky
Jennifer Salomonsky
Rick Sample
Laura Santini
Linda Santini
Kate Sarfaty
Steven Sarfaty
Judi Saxon
Lisa Schaub
Matthew Schlough
James Schmitt, MD
Second Union Baptist Church Volunteers
Kandie Semmelman, RDH
Barbara Sensabaugh
Aizhamal Shaidulleava
Eileen Shannon
Elizabeth Shannon
Lisa Sharpe
Vicki Sharps
Chester Sharps, MD
John Shelhorse
Beth Sheriff
Robert Shiflett
Leslie Shimer
Bettie Shure
John Shutlock
Lynne Siewers
Bruce Silverman, MD
Howard Simmons
Mary Simonsen
Mason Sims
Liz Sirney
Matthew Sita
Jonathan Sligh
Cheryl Smith
Dick Smith
Andrea Smith
Howard Smith
John Smith
Josephine Smith
William Smith
Peggy Snead
Lynn Spawn
Blanche Spencer
Erv Spevak
Millie Spevak
Griffin Spigle
Nancy Springman
Paul Springman
St. Mary's Episcopal Volunteers
St. Mary's Youth Group
Regan Standlick
Cynthia Stansberry
Ro Stark
Jessie Steadman
Dyllan Steadman
Jack Stern
Jennifer Stern
Olivia Stern
Oscar Stern
Steward School Volunteers

Henry Stewart, DDS
Bridgette Stone
Jonathan Stone
Sydna Street
Bill Struck
Deborah Sullivan
Isabella Sun
Becky Sutterfield
Tom Sutterfield
Brian Szymczak
Carter Tam
Corinne Tasker
Staci Taylor
Jacob Taylor
Sandra Taylor-Smith
Katy Tessieri
Michael Tessieri
Ronald Thomas
Teri Thomas
Bob Thornhill
Elizabeth Thornhill
Justice Tibbs
Joanna Tilley
Mary Tran
Peter Trevor
Peter Trevor
Charmaine Trice
Trinity Episcopal School Volunteers
James Tucker
Christina Tulloch
Stephanie Turnbull
Litia Turner
Dreshon Tyler
UPS Volunteers

Gaylin Vandenbroucke Garnett
Jason VanDusen
Linda Vasquez, RN
Payal Vaughan
Billie Vaughn
VCU Dental Hygiene Students
VCU Dental Students
VCU Medical Students
VCU Pharm D Students
Roberta Via
Susan Vranian
Eugena Waggoner, DDS
Jared Wall
Carol Wampler
Sharyn Ward
Beth Ware
MJ Weatherford
Josiah Weaver
Deborah Webb
Christopher Webber
Karen Webber
Barbara Weber
Wei Wei
Christine Wells
Wells Fargo Volunteers
Donald Wheless, DDS
Betty Whiteside
Paige Whitten
Esther Wiggins
Genevieve Wilhelm
Elizabeth Williams
Pete Williams
Ennion Williams
Anita Williamson

Genevieve Williamson
Jack Williamson
Jeff Williamson
Joseph Williamson
Sara Wilson
Bella Wilson
David Wilson
Addisyn Winston
Berkeley Winston
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Meghan Wright
Jerrylee Wright
Mary Wright
Martha Wunsh
Janie Wyatt
Lucy Wysong
Michael Yeatts
Tripp Young, NP
Susan Zamecnik
Hanyu Zhong
Catherine Zoeckler

GoochlandCares strives for accuracy. We apologize for any errors. If your name has been omitted or listed incorrectly, please contact Diane Reale, 804-556-0712 or dreale@GoochlandCares.org.

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VOLUNTEER SPOTLIGHT

In 2019, Bob and Evelyn were here.

"We're honored to be a part of the GoochlandCares community and to give back to our neighbors through this amazing organization. Our clients feel supported and comforted in knowing that their multiple needs are available to them all in one location. We are proud to be a part of this great team!"

— Bob and Evelyn Glasser

Bob and Evelyn Glasser began volunteering at GoochlandCares in early 2018. The couple has made an enormous impact as consistent volunteers across multiple programs. Evelyn checks in clients, welcomes visitors, and works on other administrative duties at the front desk once a week. This role is well suited for Evelyn because of her background in health care related nonprofits. She also has lent a hand in the Clothes Closet as needed. Bob is a Hematologist, who sees clients in the clinic about once a month. His expertise has proved to be beneficial to some of our most vulnerable community members. It is always a joy to have Bob and Evelyn in the building and we feel honored to work alongside them.